



It takes a strong person to ask for help



Denise Buchard and her sons learned that Harford Family House provided support, compassion and a safe place to live when they needed it the most.

Even when she was living in a car with her then 16- and 7-year-old sons, Denise Buchard hesitated to ask for help.

Denise, at the time escaping from domestic violence, thought she had let her children down. She didn't want anyone to know about their admittedly precarious circumstances.

Now, in the second year of her participation in Harford Family House, Denise has an entirely different message for others who may be in the same circumstances: "You have to be honest about your situation and ask for help."

Denise says that both she and her sons have learned from Harford Family House, among many other things, that there are people in the world who care. Her sons, she adds, now have a deep affection for each staff member.

As for Denise, she has taken the support from Harford Family House and started to build a new life. For many years, Denise worked a variety of jobs in retail stores and restaurants. Few were terribly fulfilling.

Late last year, with the encouragement of Harford Family House case managers, Denise applied for a job as a residential assistant at The Arc of the Northern Chesapeake Region. She now works there and assists four adults with developmental disabilities to learn daily and community living skills.

Now, she has found her niche and plans to continue her education and make a career at the ARC. "I see myself retiring from there," she says.

Denise looks back on the day that she was accepted into the Harford Family House. She is still amazed at the resources that were available to her, including job help, financial counseling and needed household items. "To have someone care was overwhelming - a good overwhelming. I just took it from there."

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Brian Chapman, HFH
Board Chairman
extraordinaire

Director's Message: Calls for help come by day and by night

I often work long days and like the quiet time after 5:00 p.m. to do tasks that require lots of concentration. While the phone is on night service after 5:00 p.m., I answer some of the calls because it is often a call for help from a family needing shelter.

Recently I picked up the phone and spoke to a very distressed father who said that he, his pregnant wife and one-year-old were homeless and had nowhere to go.

I knew that we did not have anything immediately available and began to share other resources with him. But nothing would happen that night as he had called after hours and any of the agencies that could help were closed for the day. He and his family would spend at least that night on the street on a ninety-plus degree day.

Harford Family House has grown in the last three years from 16 units of shelter to 23. We now provide more bed nights than ever before, but our job is not done.

The economy has created even more homeless families through foreclosure, job loss, a spike in spousal abuse and other issues driven by the economy.

We are determined to do what we can to grow to meet the need. We cannot do it alone.

Every hour you volunteer, each piece of donated furniture or bottle of shampoo, every dollar you donate helps us to continue to serve local families in need.

You can help and also have an enjoyable time by attending and supporting our special events. We have something for everyone:

- *Hope in Handbags*, our popular purse auction and sale, on September 16th and 17th at the Bel Air Armory
- The *Bishops' Cup Charity Golf Tournament* on October 14th at Wetlands Golf Course
- *Casino Night* on October 22nd at the Minker Banquet Hall in Perryville

With help from our friends and supporters, we can more often say YES, rather than "The inn is full" when homeless families seek shelter at Harford Family House.

Joyce Duffy
Executive Director



Volunteers representing Keller Williams Realty observed their "Red Day" by arriving early and staying late to work at Harford Family House on May 12th. They painted, organized the storage area, served lunch and landscaped the grounds.

Giving from the heart is a sound investment

Maryland's Community Investment Tax Credit Program maximizes donations, reduces government costs in the future

Three Harford County donors have made significant gifts to Harford Family House, then used Maryland's Community Investment Tax Credit Program (CITC) to maximize the impact of those gifts.

The CITC provides tax credits to companies and individuals who give to qualified non-profit organizations. The contribution may make them eligible for a tax credit of up to \$250,000.

Approved donations are typically for agencies that provide job training and placement, affordable housing, literacy training, redevelopment assistance, cultural enrichment and community crime prevention.

Experience has shown that these tax credits benefit the state and its taxpayers in the long run. Organizations such as Harford Family House help people return to independence so they become taxpayers, and less dependent on food stamps, state-sponsored medical coverage and unemployment benefits.

The details

Donors can earn tax credits equal to 50% of the value of their contribution of cash, goods or real estate. The credit may be claimed in addition to the usual State and Federal deductions for charitable contributions. Therefore the net cost of a contribution could be as low as \$0.27 for each \$1.00 contributed. (The actual net cost depends on the donor's tax bracket.) Donations can:

- Reduce tax burdens of individuals or company owners
- Help a non-profit make a concrete and targeted impact in the community
- Improve community relations
- Increase visibility
- Reduce Maryland tax liability
- All while changing the life of someone who needs help

Mary Barry, Harford Family House's Director of Development, can advise prospective donors on all details. To participate, taxpayers only need to complete a one-page form that is provided by the non-profit.



Last year, **Matt Rehak** sponsored the renovation of two Harford Family House (HFH) apartments. "As a business person, I admire HFH's success rate, which is 80%. I've worked with other charities over the years, but none have come close to that kind of success."



"We get busy in our lives and don't think about homelessness," says Steve Smeltzer (l), General Manager at **Jones Junction**, who donated a used truck that HFH uses to pick up donations and to respond to emergency calls. "No one wants to see a child hungry or not have a house to live in." He is pictured with Deborah McCollum, Comptroller, and salesman Steve Pagotto who handled the paperwork without a commission.



As primary sponsor of *Home Runs for the Homeless*, **Harford Mutual** took advantage of the CITC. The company has a committee that works to support a variety of local causes. "With the economic downturn, people understand how homelessness can happen to any family," says Steve Linkous, President & CEO (r), with John R. Spielberg, Executive Vice-President & General Counsel and Joyce Thomas, Vice-President & Secretary.



JONES

JUNCTION, INC.
 1510 BELAIR ROAD BELAIR, MARYLAND 21014
 838-8020 . 879-6400 . 879-6402
 www.jonesjunction.com

Jones Junction, Inc. will donate \$100 to Harford Family House each time a customer purchases a new or used car and presents a *Jones Junction Community Partnership Program* card designating Harford Family House as their charity of choice.

Jones Junction started the Community Partnership Program to support local community organizations that rely on individual and corporate donations. Community organizations such as schools, sports teams, non-profits, and many other organizations looking to raise money for a cause can participate.

The \$100 donation to Harford Family House can cover the cost to house a homeless family of four for one night.

Contact Leah Jackson at Harford Family House 410-273-6700 to obtain a *Jones Junction Community Partnership Program* card before you purchase your car.

Harford Family House wins \$30,000 through Liberty Mutual's *Like My Community Campaign*

Liberty Mutual selected Harford Family House as one of only seven local charities to participate in the *Like My Community Campaign* on Facebook. Starting early in May, all organizations began to gather support and votes,

knowing that the three organizations with the most votes would each win \$30,000.



In a very tight, down-to-the-last-minute race, Harford Family House captured 3rd place,

guaranteeing the prize of \$30,000. This much needed funding will be put to good use to help homeless families with children. Based on our operating cost, this is enough to house a homeless family of four for close to a year.

We are grateful to Liberty Mutual, especially sales representative Dana Temple (who first brought us to the attention of Liberty Mutual). Our friends helped turn this once remote possibility into concrete funding that will make a real, lasting difference in our community!

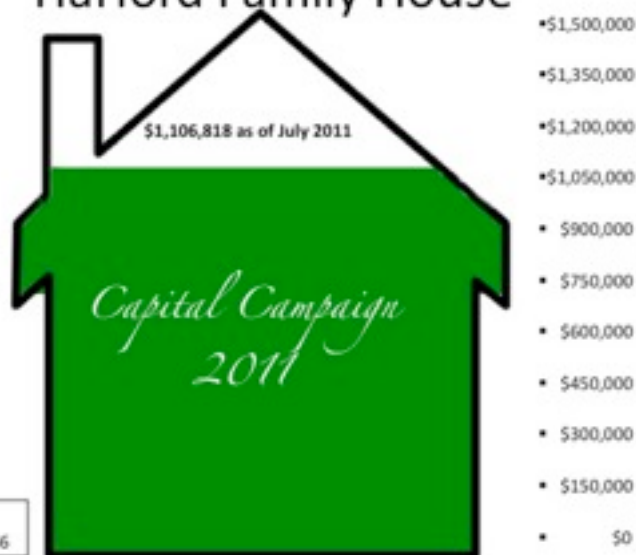
Capital Campaign Update



\$1,077,956 as of May 2011
 \$852,964 as of March 2011
 \$840,764 as of Dec 2010
 \$839,214 as of Nov 2010
 \$805,738 as of Oct 2010
 \$751,920 as of Sept 2010
 \$737,000 as of July 2010
 \$484,500 as of June 2010
 \$472,000 as of May 2010

Grants - \$600,000
 Other Sources - \$477,956

Help Build Harford Family House





Servefest has become an annual event at Harford Family House. Each year, hundreds of churches in the Baltimore metro area send out thousands of volunteers to agencies in need of teams of volunteers for one day. Their goal is simply to show kindness to people and agencies in need and to build momentum for community involvement.

HFH hosted about 20 people who landscaped, organized the supply closet and painted. The event took place on Saturday May 14th.



Never Ending Fall, a local band that got its start in the Youth's Benefit Elementary School Talent Show and Spring Bazaar, played a concert to benefit HFH. More than 250 people attended. Admission to the event was an item for HFH supply closet. Supporters also sold T-shirts and autographed photos with all proceeds to HFH.

HOPE IN HANDBAGS

PURSE AUCTION & RETAIL SALE TO BENEFIT

HARFORD FAMILY HOUSE
&
WELCOME ONE - EMERGENCY SHELTER

at the Bel Air Armory on Main Street



Friday, September 16, 2011

Time: 5 pm - 8 pm

Kick-Off Event & Preview - 5 pm



Saturday, September 17, 2011

Time: 11 am - 6 pm



Featuring

Stuffed Nov. Gently used,
Vintage and Celebrity
Handbags for
Auction (Stuffed) and
Cash and Carry.

Drop off locations: The MAX in Bel Air, Davies in Bel Air, Long & Foster Real Estate in Bel Air, Royal Refill in Bel Air and The MAC Office of Towson and Visitors Center

Contact info:

Joyce Duffy 410-273-6700

"Offering Hope and Homes to People in Need"



It's Time To Make the Most of Your Money

Harford Financial Group

Presenting

CASINO *Royale*

Casino Night
to benefit

Harford Family House

October 22, 2011
7 PM - 11 PM

The Minker Hall - Perryville, MD

Casino handled by ShowBiz Productions

For information call:
Joyce Duffy - 410-273-6700

Poker Tournaments

Home Races

Gaming Tables

Raffles

Silent Auctions

Music

Food



Gift to Harford Family House

A family with a child will be homeless tonight.
Your contribution will help tomorrow

Amount \$ _____

Check MasterCard Visa

Card Number _____

Card Number _____

Expiration Date _____

Name as it appears on card _____

Billing Address _____

City _____ State _____ Zip _____

E-mail address _____

Telephone _____

Signature _____

Contribution Designation: Operations Capital

Call 410.273.6700, visit www.harfordfamilyhouse.org
or mail this form to pledge.

**These items can help Harford Family House residents as they rebuild their lives:**

- ~ Twin mattresses & box springs
- ~ Dressers
- ~ Bus passes
- ~ Quarters for laundry machine
- ~ Mars or ShopRite grocery gift cards
- ~ Diapers sizes 4, 5, 6
- ~ Gift certificates for oil changes
- ~ Gift certificates for hair cuts
- ~ Furnace filters 14" x 25" & 16" x 20"

The HFH office needs:

- ~ Business card scanner



Contact us at
410.273.6700



The Women of Vision sponsored a School's Out Celebration for HFH's families and children. The day included games, food, face painting and karaoke. The Women of Vision is a volunteer ministry of World Vision, which educates and inspires women to alleviate injustice and inequities that exist for women and their families.

**BISHOPS' CUP
CHARITY GOLF
TOURNAMENT**

IN SUPPORT OF
HARFORD FAMILY HOUSE

FRIDAY, OCTOBER 14

1 PM SHOTGUN START + LUNCH & DINNER
WETLANDS GOLF COURSE, ABERDEEN, MD.

Sponsored by the Episcopal Diocese of Maryland. Join the Bishops of Maryland for a day of fellowship and great golf.

- Beverages + Lunch + 19th Hole Banquet following play
- Door Prizes and Raffle
- Team and Individual Prizes
- Sponsorship Opportunities Available
- \$125 per player + \$450 per foursome



Registration form online at ang-md.org/bishops-cup.php
Questions? Contact Sharon Tillman, stillman@episcopalmaryland.org

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Harford County
F.I.S.H. Program*

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Case Manager

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Facilities Manager

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Administrative Assistant

Brian Chapman, HFH Board Chairman extraordinaire

by Mary Barry, Director of Development



Harford Family House Board Chairman Brian Chapman (third from right) has led the organization through several years of unprecedented growth. He is shown here on a day when staff, board and residents gathered to celebrate the remodeling of an apartment. Left to right: Adam Freeland, William White, Scott Elliott, Brian Chapman, Joyce Duffy and Matt Rehak.

Brian Chapman has been involved with Harford Family House since he joined the Board of Directors in the spring of 2006. He has been a strong advocate of the needs of the homeless families with children in Harford County and has helped spread the word about Harford Family House throughout his vast network of contacts in the region.

As the Executive Director of the COUNT Foundation, Brian has been able to direct more than \$20,000 in support to meet the Capital Campaign needs of Harford Family House and has also personally contributed to the organization.

In 2009, Brian became the Chairman of the Board of Directors for Harford Family House. In this role, Brian has done a lot to advance the mission of the organization. He has been instrumental in securing tables of guests for fund raising events as well as items for silent auctions. Under Brian's leadership, Harford Family House continues to grow and meet the ever expanding needs of homeless families with children in Harford County.

Homelessness Summit 2011 *The Circle of Care*

Have you ever wondered to whom you would turn if you and your family became homeless? What resources and support would be available to you in your time of need and crisis?



Come to *The Circle of Care* meeting in the Tent at Mount Zion Methodist Church and learn how you can help your homeless friends and neighbors by plugging in to existing services and by helping to create other services that currently do not exist.

Join together for worship, learn more about Pastor Craig's vision for "One Church - One Home" in Harford County and how the homeless continuum can partner with churches to successfully transition our homeless individuals and families to an independent, hope-filled life.

Tuesday, September 20, 2011 from 7:00 – 8:30 pm
Mt. Zion United Methodist Church, 1643 E. Churchville Rd., Bel Air

Guest Speaker: Tracey Tiernan
Radio Personality · Mornings with Tracey, Mike and Dave 95.1 Shine-FM

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United Way
of Central Maryland

Support Harford Family
House by using #13342
on your donation form.

